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PENNYMAC LOAN SERVICES, LLC

UNITED STATES DISTRICT COURT
FOR THE CENTRAL DISTRICT OF CALIFORNIA

PENNYMAC LOAN SERVICES, LLC,
a Delaware limited liability company,

Plaintiff,

vs.

BLACK KNIGHT, INC., a Delaware
corporation; and DOES 1 through 10,
inclusive,

Defendants.

Case No.: 2:19-cv-9526

ANTITRUST COMPLAINT FOR:

- (1) **MONOPOLIZATION UNDER SECTION 2 OF THE SHERMAN ACT (15 U.S.C. § 2)**
- (2) **ATTEMPTED MONOPOLIZATION UNDER SECTION 2 OF THE SHERMAN ACT (15 U.S.C. § 2)**
- (3) **VIOLATION OF THE CARTWRIGHT ACT (BUS. & PROF. CODE §§ 16270 *et seq.*)**
- (4) **VIOLATION OF UNFAIR COMPETITION LAW (BUS. & PROF. CODE §§ 17200 *et seq.*)**
- (5) **COMMON LAW UNFAIR COMPETITION**

JURY TRIAL DEMANDED

1 For its Complaint, plaintiff, PennyMac Loan Services, LLC (“**PennyMac**”)
2 alleges, based on personal knowledge and on information and belief, as follows:

3 **NATURE OF ACTION**

4 1. PennyMac brings this antitrust and unfair competition action against
5 Black Knight, Inc. (“**Black Knight**”) for its wrongful conduct in violation of (i)
6 Section 2 of the federal Sherman Act, (ii) the California Cartwright Act, (iii)
7 California’s Unfair Competition Law, and (iv) California common law regarding
8 unfair competition.

9 2. Black Knight sells products and services for the residential mortgage
10 servicing industry. Despite having a largely antiquated, technologically inferior
11 core product initially developed over 50 years ago, Black Knight, itself and through
12 one or more of its corporate affiliates: (i) controls the domestic market for loan
13 servicing systems that mortgage lenders and servicers such as PennyMac use to
14 facilitate the servicing of residential customers’ home mortgages (the “Mortgage
15 Servicing Platform Market,” defined below), and (ii) is likewise attempting to
16 control the related mortgage servicing platform applications software market (the
17 “Platform Software Applications Market,” defined below). With little true
18 innovation, Black Knight instead relies on various anticompetitive, unfair, and
19 discriminatory practices to maintain and to enhance its dominance in the Mortgage
20 Servicing Platform Market, and to attempt to monopolize the Platform Software
21 Applications Market. By this Complaint, PennyMac seeks, among other relief, to
22 preliminarily and permanently enjoin such wrongful practices, which, once
23 invalidated, will allow open and fair competition and encourage innovation in the
24 Relevant Markets, as hereafter described.

25 3. Black Knight’s conduct is transparently monopolistic. As more fully
26 alleged below, such conduct is designed to and does stifle competition, forcing
27 purchasers like PennyMac to pay extraordinarily high prices and fees for an
28 underperforming and antiquated product. Black Knight likewise refuses to license

1 its products at commercially reasonable prices to perceived competitors, and seeks
2 to exercise exclusive control over competitive products. In *public filings*, Black
3 Knight openly concedes that its mortgage lending and servicing customers, like
4 PennyMac, *are also its competitors*. Black Knight also forces unconscionable terms
5 on customers for the purpose of stifling competitive efforts to displace Black
6 Knight's antiquated technology. Black Knight's predatory practices both erect and
7 maintain significant barriers to entry into the Relevant Markets that Black Knight
8 dominates. If unchecked, Black Knight's unlawful conduct will result in the
9 preservation and expansion of its monopolistic position, ever-increasing prices to
10 its customers (which equate to higher lending costs to consumers), and the
11 continued elimination of more productive, efficient, innovative and competitive
12 products. For example, in just the last three years, Black Knight servicing revenue
13 has increased even while it falsely or misleadingly marketed price reductions that
14 neither PennyMac nor, on information and belief, other Black Knight customers
15 ever realized.

16 4. Black Knight maintains and strives to expand its monopolistic position
17 by engaging in an uninterrupted pattern of predatory and exclusionary conduct,
18 including, among other impermissible practices as more fully described in this
19 complaint:

20 (i) actual and intended monopolization (or, in the alternative,
21 attempted monopolization) of the Mortgage Servicing Platform Market;

22 (ii) attempted monopolization of the Platform Software
23 Applications Market;

24 (iii) reverse-tying, bundling, and lock-in arrangements with respect
25 to its mortgage servicing platform and other product offerings, coupled with the
26 demand that its customers not develop, purchase, license, and/or use any other
27 mortgage servicing platform;

28 (iv) extraordinary attempts to assert control and ownership over

1 customer-developed systems that necessarily interact with Black Knight software;
2 and

3 (v) willful refusal to deal with PennyMac and, on information and
4 belief, other customers/competitors, with the purpose of excluding competitors
5 from the market.

6 5. These anticompetitive, unfair, and discriminatory practices violate
7 both federal and California law, and constitute impermissible and unlawful
8 restraints of trade.

9 6. Accordingly, this Complaint seeks: (i) a judgment that Black Knight's
10 actions are in violation of federal and California law; (ii) a preliminary and
11 permanent injunction enjoining Black Knight's wrongful anticompetitive, unfair,
12 and discriminatory practices; (iii) treble damages, restitution, and disgorgement
13 resulting from such wrongful conduct; and (iv) such other and further relief as set
14 forth in the prayer below.

15 THE PARTIES

16 7. PennyMac is a leading national residential mortgage lender/servicer
17 and an accomplished innovator in the mortgage industry. PennyMac is organized as
18 a limited liability company under Delaware law, with its principal place of business
19 at 3043 Townsgate Road, #200, Westlake Village, CA 91361.

20 8. Black Knight is a Delaware corporation, doing business in Los
21 Angeles, California, with its principal place of business at 601 Riverside Avenue,
22 Jacksonville, FL 32204. On information and belief, Black Knight, formerly known
23 as both Lender Processing Services ("LPS") and, later, as Black Knight Financial
24 Services, is or purports to be the legal successor to certain mortgage business
25 segments of Fidelity Information Services, Inc. According to Black Knight's
26 website, it is a publicly traded company that "is a leading provider of integrated
27 software, data and analytics solutions that facilitate and automate many of the
28 business processes across the homeownership life cycle."

1 **INTERSTATE COMMERCE**

2 12. The acts complained of herein have occurred within the stream of and
3 have substantially affected interstate trade and commerce.

4 **GENERAL ALLEGATIONS**

5 13. PennyMac is a success story. Rising from the ashes of the financial
6 crisis in 2008, PennyMac was originally established to help homeowners avoid
7 foreclosure from the many distressed residential mortgage loans that were prevalent
8 during the economic crisis. Later, the company began originating new loans and
9 servicing new loans originated by other lenders and acquired by a PennyMac
10 affiliate (“correspondent loans”). As of the date of this Complaint, PennyMac has
11 grown to an estimated 3,900 employees and originates and services residential
12 mortgage loans across the United States. PennyMac currently is the fourth largest
13 mortgage *producer* and sixth largest mortgage *servicer* in the United States. Its
14 ultimate parent company is publicly traded on the New York Stock Exchange.

15 14. At all relevant times, Black Knight and its predecessors have
16 possessed monopoly power in the Mortgage Servicing Platform Market (defined
17 below). Black Knight offers residential mortgage servicing and origination products
18 and services, including its MSP loan servicing platform. MSP is an antiquated
19 system that, through Black Knight’s anticompetitive practices, maintains a
20 dominant market position of over 62% of the first-lien Mortgage Servicing
21 Platform Market. *See* Black Knight Black Knight, Inc. Form 10-K, dated February
22 22, 2019 (“Black Knight 2018 Form 10-K”), at 2, 28. MSP was first developed over
23 50 years ago and utilizes outdated user interfaces connected to a mainframe that
24 relies on back-end and batch processing technology, offers limited functionality, is
25 burdensome to support, is not readily customizable, and is extremely costly to use.

26 15. Black Knight has an increasingly dominant market position in the
27 related Platform Software Applications Market. In addition to MSP, Black Knight
28 offers various other LoanSphere[®] branded servicing products, including

1 LoanSphere[®] Foreclosure, LoanSphere[®] Bankruptcy Solution, and LoanSphere[®]
2 Invoicing Solution, as well as LendingSpace[®] for correspondent loan origination,
3 delivery, and purchasing activities. Black Knight describes its LoanSphere[®]
4 products (including MSP) collectively as an “end-to-end platform of integrated
5 technology, data, and analytics supporting the mortgage and home equity loan
6 lifecycle from origination to servicing to default.” PennyMac is informed and
7 believes, and on that basis alleges, that Black Knight has wrongfully obtained, and
8 now maintains, dominant market power with respect to its LoanSphere[®]
9 Foreclosure[®], LoanSphere[®] Bankruptcy Solution, and LoanSphere[®] Invoicing
10 Solution products (collectively, the “LoanSphere[®] Products”), including those
11 LoanSphere[®] Products specially customized for PennyMac’s systems, and
12 LendingSpace[®]. Black Knight also leverages its monopoly power in the Mortgage
13 Servicing Platform Market in an attempt to monopolize the Platform Software
14 Applications Market, defined below. Black Knight’s LoanSphere[®] Products enjoy a
15 commanding presence in the Platform Software Applications Market, not
16 legitimately achieved on the merits, but rather as a result of Black Knight’s
17 anticompetitive actions and other unlawful conduct as alleged in this Complaint.

18 16. As noted above, Black Knight’s MSP system was first developed by
19 one of its multiple predecessors more than 50 years ago, and continues to utilize
20 anachronistic, mainframe-based technology. Although Black Knight sometimes
21 describes itself as a technology company, it was not the original developer of MSP,
22 nor even of Lending Space[®], but instead merely acquired these products from
23 others. Further, MSP lacks many critical features, requiring servicers to either
24 purchase add-on products (from other vendors or Black Knight) or develop their
25 own software to accomplish tasks that MSP does not perform (or does not perform
26 adequately). In light of these and other inherent limitations of its antiquated MSP
27 system, Black Knight has little option but to allow its clients to build their own
28 proprietary modules or add-on software to allow the more effective servicing of

1 their loans. Black Knight provides its customers with a product known as Mortgage
2 Web Services to allow its customer's own proprietary software to connect to and
3 communicate with MSP in real time, and to provide bulk data exchanges that allow
4 for batch processing of transactions performed on such customer's proprietary
5 software.

6 17. There are high barriers to entry in both the Mortgage Servicing
7 Platform Market, and the Platform Software Applications Market, including, among
8 others, Black Knight's overly restrictive license terms, regulatory constraints,
9 capital and development entry costs, entrenched buyer preferences or loyalty for
10 existing systems (including MSP), and difficulties customers have in changing
11 mortgage servicing platforms and software (like that of MSP). In particular, one
12 significant barrier is created by the number of customized software applications that
13 have already been integrated to run with the particular platform (in most cases,
14 MSP) in order to make the platform effective for mortgage servicers, vendors,
15 investors and other end users. Because: (1) these end users require a substantial
16 number of applications (whether as off-the-shelf or custom-generated products);
17 (2) most of these applications are presently written to integrate with MSP; and (3) it
18 would generally be prohibitively difficult, time-consuming, and expensive to create
19 an alternative servicing platform that would run the applications that interface with
20 MSP, a potential new servicing platform entrant faces a high barrier to successful
21 entry.

22 18. Given the above, one of the most significant potential threats to Black
23 Knight's monopoly in the Mortgage Servicing Platform Market and to its attempted
24 monopolization of the Platform Software Applications Market is not from outside
25 companies seeking to create and market an alternative servicing platform, but rather
26 from Black Knight's actual or potential clients that: (1) develop their own
27 proprietary software applications to run in conjunction with MSP rather than
28 purchasing software applications from Black Knight; and (2) might create their own

1 alternative platforms to which applications may be written, and which could
2 likewise be used, with customization, by other mortgage servicers.

3 19. To preserve its stranglehold on the Mortgage Servicing Platform
4 Market and in an attempt to attempt to monopolize the Platform Software
5 Applications Market, Black Knight has engaged in a series of anticompetitive
6 activities, including integrating the LoanSphere[®] Products into MSP, conditioning
7 the sale of LoanSphere[®] Products on the purchase of MSP, and by seeking to
8 impose terms and conditions on its customers that would effectively prevent
9 meaningful competition in the market, whether by Black Knight's own customers
10 or by others seeking to enter that market.

11 20. As more fully alleged below, Black Knight has abused its monopoly
12 power and suppressed the ability of customers and competitors to build or offer
13 software applications that support MSP and mortgage servicing platforms that
14 compete, or would otherwise attempt to compete, with MSP. In the alternative, to
15 the extent Black Knight does not currently have monopoly power, there is a
16 dangerous and real probability that Black Knight will achieve monopoly power in
17 both the Mortgage Servicing Platform Market and Platform Software Applications
18 Market (collectively, the "Relevant Markets"), and Black Knight is dangerously
19 close to acquiring controlling power over both Relevant Markets. Black Knight's
20 monopolistic conduct has harmed PennyMac and reduced general market
21 competition in the Relevant Markets by lowering the supply and selection of
22 available products, thereby driving prices higher (both for PennyMac and,
23 indirectly, the homeowners they serve) than they otherwise would be in a
24 competitive market for both.

25 21. By virtue of its dominant market position, Black Knight has the ability
26 to and does directly and indirectly affect pricing, output, and entry into the
27 Mortgage Servicing Platform Market. Black Knight further leverages its dominant
28 market position to coerce its customers: (a) not to develop their own competing

1 software or products; (b) to develop their own software so long as it is integrated
2 with (and therefore dependent on) MSP; and/or (c) to refrain from engaging actual
3 or potential competitors to develop customized replacement systems for fear that
4 doing so would violate confidentiality provisions imposed under Black Knight's
5 contracts of adhesion, pursuant to which Black Knight would likely claim
6 ownership of independently developed replacement systems. Consequently, Black
7 Knight has made it impracticable for customers such as PennyMac to seek
8 alternative end-to-end solutions, or otherwise negotiate reasonable pricing and other
9 terms with Black Knight.

10 22. Under the pricing terms dictated by Black Knight, MSP and
11 LoanSphere[®] Products are extraordinarily costly, and customers have little or no
12 opportunity to bargain because of (i) Black Knight's monopolistic and
13 anticompetitive practices, and (ii) the extraordinary costs of, and impediments
14 against, either switching systems or creating a proprietary system that meets
15 regulatory requirements. As a result, unlike in other industries where evolving
16 technology and software development drive efficiency while dramatically reducing
17 expense, the costs of using MSP and the LoanSphere[®] Products have not decreased.
18 In fact, such costs have increased.

19 23. In 2008, when PennyMac was a small startup company, it approached
20 a Black Knight predecessor, Fidelity Information Services, Inc. ("FIS"), to service
21 PennyMac's loans on the MSP system, which was then, and remains, the dominant
22 mortgage servicing platform. Although MSP was largely an "off the shelf" product
23 with limited capabilities, PennyMac, as a start-up company in the mortgage
24 servicing business, had little option but to license MSP due to the extremely limited
25 options available in the market.

26 24. Shortly thereafter, in or around July 2008, FIS spun off MSP and
27 related products to a newly-created entity, Lender Processing Services, Inc.
28 ("LPS"). In 2013, after LPS was accused of multiple fraudulent practices and

1 agreed to pay substantial sums to state and federal regulators, Fidelity National
2 Financial, Inc. (“FNF”) purchased LPS and re-branded LPS as “Black Knight
3 Financial Services.” In 2017, FNF nominally spun off Black Knight as a separate
4 entity, but the two companies continue to share, among other things, multiple
5 common senior officers and directors.

6 25. As PennyMac began to grow, the fundamental weaknesses in MSP to
7 operate in accordance with PennyMac’s business requirements became increasingly
8 more pronounced. As a result, PennyMac invested in and developed additional
9 software to support its needs. In parallel, the extraordinary costs of MSP and related
10 LoanSphere® Products that support it increased substantially, creating a drag on
11 PennyMac’s profit margins.

12 26. To support its operational needs, PennyMac hired some of the very
13 best and brightest information technology personnel, most of whom had substantial
14 experience developing customized, proprietary mortgage servicing platforms for
15 one of the leading mortgage servicers in the United States. As a result, PennyMac’s
16 information technology management team (“IT Team”) has, for most of its ten-plus
17 years in operation, significant experience in designing and maintaining software-
18 based residential mortgage servicing technology, both from prior development
19 efforts and their work at PennyMac.

20 27. Recognizing MSP’s limited and antiquated technology, Black Knight
21 and its predecessors encouraged and allowed clients to build their own applications
22 to interact directly with MSP, thereby making it more difficult for such clients to
23 move to competing systems, and creating a further barrier to entry for potential
24 competitors. Over time and, generally with Black Knight’s knowledge,
25 acquiescence, and approval, PennyMac’s IT Team has incurred extraordinary
26 technology expenses to independently develop over 150 separate, customized
27 modules (the “PM Modules”) to support customer servicing interactions, regulatory
28 and industry compliance, various reporting needs, and transaction processing in

1 accordance with PennyMac's particular business needs in performing its mortgage
2 servicing obligations.

3 28. The PM Modules: (i) provide more efficient servicing workflows and
4 processes; (ii) offer improved and more user-friendly presentation of data to
5 PennyMac servicing personnel; (iii) enable more productive calls with PennyMac
6 customers; and (iv) enable and enhance mortgage servicing functions such as loan
7 modification processing, workflow follow-up tracking and management, customer
8 communications, payment processing, efficient associate-facing work portals, a
9 document imaging repository, and other key functions.

10 29. These cloud-based PM Modules contain independently developed
11 source code and are more intuitive, modern, and easily operated (that is, user
12 friendly) than Black Knight's MSP system. From inception, the PM Modules and
13 their corresponding source code were developed by PennyMac's IT Team
14 independent of any MSP system coding proprietary to Black Knight (or its
15 predecessors), none of which was even accessible to PennyMac or its IT personnel.

16 30. While designed to perform certain common mortgage servicing
17 functions, PennyMac developed its PM Modules to address its own unique
18 workflows, systems, and functionality needs, and none imitate MSP or other Black
19 Knight products. The PM Modules were independently developed to ensure that the
20 resulting technology and intellectual property would be owned exclusively by
21 PennyMac. PennyMac began independently developing the PM Modules in 2011.
22 While loan volume continued to increase as PennyMac grew in size, Black Knight
23 and its predecessors were likewise aware of and acknowledged PennyMac's
24 independent development efforts by virtue of PennyMac's substantially reduced
25 usage of various Black Knight products over time and through express written and
26 oral communications between the respective parties' management teams. Further,
27 on information and belief, based on PennyMac's extensive independent
28 development efforts, its utilization of independently developed PM Modules, the

1 many significant pricing concerns expressed by PennyMac during this period, and
2 otherwise, Black Knight and its predecessors knew or should have known that
3 PennyMac's ultimate goal was to become completely independent of MSP.

4 31. Given the extraordinary pricing charged by Black Knight for MSP and
5 other LoanSphere[®] Products, PennyMac made extensive investments in developing
6 its proprietary mortgage servicing system (now known as Servicing System
7 Environment, or "SSE"), comprised of the PM Modules, with the anticipation that
8 such development efforts would achieve millions of dollars in savings over time.
9 These investments, and the resulting cost efficiencies, are vital to PennyMac's long-
10 term success and are pro-competitive, including in the highly competitive mortgage
11 servicing business.

12 32. In April 2018 PennyMac verbally informed Black Knight that it did
13 not intend to renew its license to use MSP after October 31, 2019 and that
14 PennyMac intended to supplant MSP with the company's own proprietary platform.
15 PennyMac communicated this intention in good faith to, among other things, allow
16 Black Knight time to prepare for the loss of the PennyMac business (as to MSP)
17 and to transition the underlying mortgage data. Further, PennyMac advised that it
18 wished to continue to license LendingSpace[®] and certain other LoanSphere[®]
19 Products, but Black Knight declined to negotiate such renewals except under
20 onerous terms that bore no relation to market pricing, including prohibiting
21 PennyMac from using its independently developed applications or products
22 provided by other third-party vendors.

23 33. By letter dated May 3, 2019, PennyMac formally, and timely, notified
24 Black Knight that PennyMac would not be renewing its MSP license that expired
25 on October 31, 2019. In that notice, PennyMac also advised Black Knight that it
26 intended to continue licensing a number of applications, including but not limited to
27 the LoanSphere[®] bankruptcy proof of claim, bankruptcy notice of payment change,
28 client date extract, and invoicing applications.

1 34. On July 31, 2019, Black Knight sent written notice of termination of
2 certain LoanSphere® Products that were set to automatically renew and that
3 PennyMac expressly identified as not part of the termination notice because
4 PennyMac wanted to continue using them under the existing agreements or separate
5 future agreements. These included the LoanSphere® bankruptcy proof of claim,
6 bankruptcy notice of payment change, client data extract, and invoicing
7 applications that PennyMac expressly wished to continue licensing. On information
8 and belief, Black Knight's unilateral termination was intended to punish PennyMac
9 for terminating the MSP contract, and served no pro-competitive purpose in that it
10 caused Black Knight itself to suffer a financial loss from future licensing, and was
11 intended to cause PennyMac unnecessarily to incur costs in either building its own
12 replacement applications and/or find replacement vendors to provide such
13 applications.

14 35. On October 31, 2019, PennyMac publicly announced completion of its
15 SSE multi-year technology initiative. On November 5, 2019, Black Knight
16 Servicing Technologies, LLC ("BKST"), which is not a party to any contract with
17 PennyMac, sued PennyMac in Florida state court.

18 **REGULATION OF THE U.S. RESIDENTIAL**
19 **MORTGAGE SERVICING INDUSTRY AND ITS TECHNOLOGY**

20 36. Black Knight's actual and potential customers operate in highly
21 regulated environments in which virtually every aspect of the customers'
22 operations, including their use of technology, are carefully monitored.

23 37. For the most part, Black Knight's clients are engaged in the business
24 of originating and servicing mortgage loans for consumers throughout the United
25 States. There are two primary categories of entities that engage in these businesses:
26 (i) banks and (ii) non-bank mortgage lenders and servicers. PennyMac is a non-
27 bank mortgage lender and servicer.

28 38. National and state chartered banks that are engaged in the business of

1 mortgage lending and servicing are subject to multiple banking and consumer
2 financial laws that strictly regulate bank practices to ensure, among other things, the
3 safety and soundness of their operations, and the protection of the mortgage
4 consumers these banks serve. Non-bank mortgage lenders and servicers are
5 likewise subject to numerous federal and state laws that serve many of the same
6 purposes.

7 39. The National Bank Act of 1863 created the Office of the Comptroller
8 of the Currency (“OCC”), and authorized it to charter national banks. Today, the
9 OCC’s examiners often maintain permanent offices at a bank’s physical space, and
10 otherwise regularly examine and monitor the bank’s operations for safety and
11 soundness considerations, including with respect to mortgage servicing. Similarly,
12 the roughly 5,000 state-chartered banks are regulated by both home state banking
13 regulators and the Federal Deposit Insurance Corporation (“FDIC”), which was
14 created by the federal Banking Act of 1933. In 1989, the Financial Institutions
15 Reform, Recovery, and Enforcement Act expanded the FDIC’s supervisory and
16 enforcement authority, and the Dodd-Frank Wall Street Reform and Consumer
17 Protection Act (the “Dodd-Frank Act”) expanded it further. Each of these regulators
18 supervise and regularly examine the banks to ensure compliance with banking laws.

19 40. Since 1968, Congress has likewise enacted numerous consumer
20 financial laws. Pertinent here, these laws include the federal Truth in Lending Act
21 (which promotes the informed use of consumer credit by requiring certain
22 disclosures on consumer loans, and which likewise provides other protections), the
23 Fair Credit Reporting Act (which promotes the accuracy, fairness and privacy of
24 consumer information, including consumer credit data), and the Real Estate
25 Settlement Procedures Act (which requires mortgage lenders and servicers to
26 provide borrowers with pertinent and timely disclosures regarding the nature and
27 costs of a real estate settlement process, provides certain requirements regarding
28 escrow accounts, and which likewise regulates numerous other servicing and

1 foreclosure practices).

2 41. With the passage of Title X of the Dodd-Frank Act in 2010, Congress
3 established the federal Consumer Financial Protection Bureau (“CFPB”), and
4 granted the new agency expansive authority over consumer protection in the
5 consumer financial sector, including broad supervision and enforcement authority
6 with respect to enforcement of consumer financial laws such as the laws that govern
7 mortgage lending and servicing. Today, the CFPB regulates both banks and non-
8 bank mortgage servicers, such as PennyMac, and subjects these entities to both
9 regular and targeted examinations. The CFPB has likewise promulgated numerous
10 regulations and staff commentary, including mortgage servicing-related standards
11 and requirements that became effective in 2014 (the “Mortgage Servicing Rule”).
12 In performing its role, the CFPB specifically examines regulated entities such as
13 PennyMac that engage in mortgage origination and servicing in order to, among
14 other regulatory goals, “assess the quality of the regulated entity’s compliance risk
15 management systems, including internal controls and policies and procedures, for
16 preventing violations of Federal consumer financial law in its mortgage servicing
17 business.” *See* CFPB Supervision and Examination Manual (August 2019 update),
18 at Procedures page 2.

19 42. In addition to the aforementioned federal regulators, numerous other
20 federal agencies have supervisory and examination authority with respect to
21 mortgage loans made under their authority. For example, the U.S. Department of
22 Housing and Urban Development (“HUD”) approves and examines mortgage
23 lenders and servicers who make mortgage loans that are insured by HUD’s Federal
24 Housing Administration (“FHA loans”). The FHA does not itself make mortgage
25 loans but rather insures FHA loans made by private lenders. Similarly, the U.S.
26 Department of Veterans Affairs (“the VA”) guarantees private mortgage loans
27 made to veterans and their families (“VA loans”). Also similar are the programs
28 offered by the U.S. Department of Agriculture (“USDA”), which guarantees

1 mortgage loans made by private lenders to rural consumers (“USDA loans”).

2 43. FHA loans, VA loans and USDA loans are subject to purchase and
3 securitization by the Government National Mortgage Association, better known as
4 “Ginnie Mae,” and which operates an agency within HUD. Along with HUD, the
5 VA, and the USDA, Ginnie Mae regularly examines mortgage lenders and servicers
6 for compliance with federal and state law. It likewise issues detailed investor
7 reporting requirements for covered loans.

8 44. State financial regulators additionally play a significant role in the
9 regulation of non-bank residential mortgage servicers. To operate in state
10 jurisdictions, mortgage servicers are generally licensed and examined not just by
11 their home state regulator, but also by state regulators in each of the jurisdictions in
12 which they operate. For PennyMac, that means it is licensed and regulated by both
13 the California Department of Business Oversight (“DBO”) and by similar state
14 financial regulators throughout the United States.

15 45. While banks may generally rely on their home state’s laws, non-bank
16 mortgage originators and servicers are largely subject to and must keep well
17 informed on the varying laws of each of the states in which they operate. For a
18 nationwide mortgage lender and servicer like PennyMac, that means ensuring it
19 complies with the myriad requirements of every state plus the District of Columbia,
20 as well as the many local ordinances that may impact homeowners and servicers at
21 the default servicing stage and later. These obligations may include requirements
22 for making separate consumer disclosures, prohibitions against certain actions or
23 contract terms, counseling obligations, and regulations that require post-default
24 maintenance and registration of vacant or abandoned properties, among many other
25 requirements.

26 46. Mortgage servicers, whether as banks or as non-bank servicers, are
27 likewise subject to detailed reporting obligations, as well as examination, by
28 investors, that is, the entities that actually own the loans that are being serviced. In

1 addition to Ginnie Mae, the other significant governmental investors are the Federal
2 National Mortgage Association (“Fannie Mae”) and the Federal Home Loan
3 Mortgage Corporation (“Freddie Mac”), which collectively own the vast majority
4 of residential mortgages originated in the United States. Ginnie Mae, Fannie Mae
5 and Freddie Mac have detailed requirements for approval of mortgage lenders and
6 servicers, and have established and regularly enforce numerous servicing
7 requirements, including with respect to reporting and technology.

8 47. Finally, to the extent mortgage servicers perform servicing on behalf
9 of federal or state-chartered banks, such servicers are subject to examination by
10 federal banking regulators under procedures designed to ensure proper vendor
11 practices.

12 48. Each of these federal and state regulators are keenly aware of the
13 significant role of technology in supporting the mortgage servicing function. As the
14 OCC notes in its examination handbook on mortgage banking:

15 Information technology (IT), including business
16 processes, has evolved into an increasingly important
17 support function that facilitates mortgage banking
18 operations. Sophisticated origination and servicing
19 systems, Web-based applications, the use of third parties
20 to perform business processes, and complex valuation
21 models are notable examples. **The increased reliance on
22 technology and its dependency on data and
23 telecommunication infrastructures have led to an
24 increased number of risks that must be managed
25 appropriately.** (Office of the Comptroller of the
26 Currency, Safety and Soundness, Mortgage Banking
27 (Version 1.0, February 2014), at 2.

28 49. Similarly, Ginnie Mae, Fannie Mae and Freddie Mac each impose
strict technology testing and due diligence requirements due to the regular interface
with these investors, and between servicers and consumers. For example, Freddie
Mac requires servicers to “confirm that the firm has adequate technology in place or
technological capabilities to provide reporting, communication and tracking of key
events and milestones” *See* Freddie Mac Single-Family Seller/Servicer Guide,
§ 9501.3(q) (effective November 15, 2017). Freddie Mac further provides detailed

1 specifications for lender platform requirements. *Id.*, § 2402.1. Likewise Freddie
2 Mac requires various other specific technology requirements, including that
3 systems have adequate encryption to protect consumer data. *Id.*, § 1402.6.

4 50. Regulators also focus on any actual or proposed changes in software
5 systems. For example, the CFPB will “determine whether the financial institution’s
6 internal controls are adequate to ensure compliance in the area under review,” and
7 will “review the procedures used to ensure compliance *when changes occur (e.g.,*
8 *changes in ... software programs).*” *See* CFPB Examination Manual, Interagency
9 Examination Procedures, Truth in Lending Act, at Procedures 2 (March 2019
10 update) (emphasis added). Likewise, the CFPB will closely scrutinize a regulated
11 entity to ensure that it has conducted appropriate *testing* of the software it develops
12 or purchases. *Id.*, UDAAP, Procedures 2 (October 2012 update).

13 **BLACK KNIGHT’S UNFAIR AND ANTICOMPETITIVE CONDUCT**

14 51. In furtherance of its efforts to restrain trade and competition and to
15 prevent the entry of new products into its market, Black Knight seeks to stymie
16 their own clients’ development of replacement systems by creating or attempting to
17 create nearly impregnable barriers to entry despite having an antiquated and inferior
18 MSP product.

19 52. Over the years, Black Knight has vertically and horizontally integrated
20 itself into virtually every aspect of the mortgage servicing industry operations such
21 that Black Knight’s customers (deemed “enterprise clients” by Black Knight) are
22 dependent upon MSP and its ancillary suite of LoanSphere® Products. Black
23 Knight has done so by, among other things, developing wrap-around software
24 products for MSP (for which it already held a monopoly position), and by acquiring
25 products created by others that could be integrated with MSP. Likewise, Black
26 Knight’s products serve not just mortgage servicers, but are likewise purchased by
27 or imposed upon investors, originators, and third-party service providers (such as
28 attorneys and trustees). As a result, most of the industry players share an inter-

1 dependence upon Black Knight products and services.

2 53. In order to escape from Black Knight's clutches, a company that has
3 invested in and committed to MSP as an "enterprise client" is faced with difficult
4 and expensive choices, as are the potential companies that might seek to compete
5 with Black Knight on providing an end-to-end integrated solution. Of course,
6 developing such a suite of products would require substantial financial resources
7 and know-how, which knowledge is possessed primarily by Black Knight
8 enterprise clients.

9 54. Black Knight is likewise keenly aware of and knowingly exploits the
10 highly regulated market in which bank and non-bank mortgage servicers operate.
11 For example, Black Knight combines the very significant regulatory disincentives
12 to change operations with contractual provisions that seek to make it extraordinarily
13 difficult to replace preexisting systems for those that are considering doing so. As a
14 result of this combination of regulatory forces and contractual provisions, and not
15 because of improvements in the MSP product, Black Knight and its predecessors
16 have been able to maintain a relatively stable but increasing percentage of each of
17 the Relevant Markets. Indeed, these regulatory forces have likewise forced one or
18 more companies to abandon using or creating their own systems in favor of MSP
19 when questioned by regulators.

20 55. Black Knight knows that the off-the-shelf MSP system is not
21 immediately compatible for its most significant mortgage customers, and that its
22 products lack adequate support for a wide variety of everyday needs required for
23 state-by-state compliance. Even though Black Knight would much rather sell
24 customers one of its own software solutions, Black Knight's portfolio of
25 LoanSphere® Products, standing alone, is insufficient for larger customers. As a
26 result, in order to both lure and retain its largest customers, Black Knight allows
27 (and in fact encourages) customers with IT capabilities to develop their own
28 software to integrate their systems so completely with MSP that any effort to

1 extricate from Black Knight will be extraordinarily time consuming, costly and
2 potentially subject to regulatory scrutiny.

3 56. Black Knight's antiquated MSP technology, when combined with the
4 costs associated with creating customized systems to interact with it, create
5 tremendous market inefficiencies because new potential competitors have been
6 slow to emerge, and there remain no true competitor to Black Knight's suite of
7 products. This market failure materially increases the costs for Black Knight's
8 customers, for its licensees, and for the consumers whose loans are serviced using
9 their platforms and software. Rather than operating in an environment that would
10 encourage competing technologies to reduce the cost of providing these services,
11 Black Knight has perpetrated a structure that has caused overall costs for use of
12 MSP and its related products to dramatically increase over time.

13 57. Black Knight has likewise created contractual barriers to entry for
14 competitors and customers alike by making it expensive, time consuming, and
15 unduly burdensome for clients to hire potential Black Knight competitors to build
16 replacement systems. Black Knight knows that regulators and investors would
17 require *extensive* testing and validation before permitting mortgage servicers to
18 change major systems, and that this process could take years to accomplish. Taking
19 undue advantage of these factors, Black Knight attempts to contractually prevent
20 such actual or potential competitors from accessing MSP or related products to
21 perform validation testing. Indeed, one of the contractual barriers Black Knight
22 endeavors to create is to attempt to define broadly *all* of its systems, documentation
23 and any other nonpublic information, as well as anything at all Black Knight
24 identifies as "confidential" or as a "trade secret," and then claims that approved
25 customer access and use is in violation of other restrictive covenants.

26 58. Black Knight likewise incorporates contractual provisions pursuant to
27 which it asserts baseless claims of ownership of any client-generated software
28 programs that have been developed using client data processed through MSP.

1 59. On information and belief, Black Knight’s own employees appear to
2 have made these criticisms known to the public on employer job review sites like
3 Glassdoor. As one of these Black Knight employees complained in 2015, “[h]aving
4 a monopoly is not permanent and holding customers by the balls is not a good
5 business plan (even if it has worked in the past).” Black Knight engages in such
6 practices, wrote the same employee, despite having “1960’s technology and tunnel
7 vision.” Another employee agreed, complaining in February 2016 that Black
8 Knight’s “[t]echnology is completely stale ... This is the Las Vegas of IT, it’s
9 where technology goes to die.”

10 60. Given the difficulty and expense of switching platform vendors, and
11 the extraordinary regulatory hurdles in doing so, Black Knight customers are
12 compelled to remain grudgingly with MSP and thereafter to develop or purchase
13 customized applications to support operational demand. PennyMac is just one of
14 numerous Black Knight clients that have developed such customized applications to
15 address these many issues.

16 61. When PennyMac made clear its intention to terminate the MSP
17 relationship, Black Knight began acting in the manner predicted by its own
18 employees. Specifically, Black Knight now seeks to impede PennyMac’s
19 independent development and use of *its own* mortgage servicing system, SSE, and
20 each of the component PM Modules. Black Knight has even gone as far as to claim
21 *ownership* of SSE, the PM Modules, and all corresponding intellectual property
22 independently developed by PennyMac.

23 62. To this end, Black Knight falsely asserts that PennyMac has
24 misappropriated Black Knight’s confidential information and trade secrets. Only
25 upon realizing that PennyMac has sufficiently developed, by independent means, its
26 own proprietary system, such that PennyMac would no longer be dependent upon
27 Black Knight’s MSP system or need to renew the full scope of its licenses with
28 Black Knight, did Black Knight pivot to its current hyper-aggressive and false

1 assertions/positions.

2 63. Using these false claims as a cudgel, and relying on its dominant
3 market position, Black Knight attempted to coerce PennyMac into the bundled
4 purchase of unnecessary services and software at unconscionable, above-market
5 pricing as a means of forcing PennyMac to pay additional and unnecessary
6 license/use fees or penalties to Black Knight. Black Knight's bundling tactics were
7 nothing new. In 2016, Black Knight designated services (which PennyMac neither
8 required or requested) that were previously presented as optional and mandated that
9 PennyMac bundle them with needed products and services, causing a substantial
10 increase in contract pricing. At the time, PennyMac had no option but to pay for
11 such additional services.

12 64. Further, after being notified in 2018 of PennyMac's intent to
13 discontinue use of the MSP system, and by its retaliatory notice of termination,
14 Black Knight failed and refused to participate in good faith negotiations concerning
15 the transition that eventually ended PennyMac's use of MSP. As a direct result of
16 these actions, Black Knight forced PennyMac to incur additional expenses to
17 replace other Black Knight products, such as Loan Sphere[®] Foreclosure,
18 LoanSphere[®] Bankruptcy Solution, LoanSphere[®] Invoicing Solution, and
19 LendingSpace[®].

20 65. MSP, LendingSpace[®], and other LoanSphere[®] Products are separate
21 and distinct products. LendingSpace[®] is a stand-alone platform specifically
22 developed for correspondent lending that facilitates loan origination, delivery, and
23 purchasing activities for newly originated loans acquired by a PennyMac affiliate
24 for resale on the secondary mortgage market. Both LendingSpace[®] and certain of
25 the LoanSphere[®] Products have been customized to suit PennyMac's specific
26 requirements, and PennyMac will incur significant transition costs and other harms
27 as a result of Black Knight's refusal to negotiate in good faith for renewal of non-
28 mortgage-servicing platform product offerings other than MSP.

1 66. Notwithstanding the separateness of these different product lines, and
2 in an effort to stymie competition by or from PennyMac and preserve its market
3 dominance, Black Knight willfully and unlawfully refused to negotiate in good
4 faith to provide to PennyMac the LoanSphere[®] Foreclosure, LoanSphere[®]
5 Bankruptcy Solution, LoanSphere[®] Invoicing Solution, and LendingSpace[®]
6 products unless PennyMac also agreed (i) to continue to license MSP for at least
7 five more years; and (ii) to abandon its own PM Modules and thereby not enter the
8 Mortgage Servicing Platform Market, whether independently or in concert with
9 other competitors. Black Knight engaged in these anticompetitive actions as alleged
10 in this Complaint for the unfair and unlawful purpose of maintaining and extending
11 its actual or attempted monopolistic position in the Mortgage Servicing Platform
12 Market, and to use its monopoly power as a cudgel to expand its power and
13 dominance in the Platform Software Applications Market.

14 67. Black Knight's refusal to deal in good faith, attempted or actual tying,
15 and other above-described conduct serve no rational procompetitive purpose, and
16 are not being pursued out of any legitimate interest in protecting Black Knight's
17 property rights. Instead, in refusing to deal with PennyMac unless the foregoing
18 unconscionable conditions are met, Black Knight, in effect, threatened to cease
19 participation in a preexisting, voluntary, profitable, and cooperative venture, with
20 the purpose of excluding what Black Knight perceives as a competitor (that is, its
21 own client) from the market and maintaining or expanding Black Knight's
22 dominant position in the relevant market to reap monopoly profits.

23 68. On information and belief, Black Knight has undertaken similar
24 anticompetitive, unfair, and discriminatory tactics with its other customers in the
25 same Mortgage Servicing Platform Market.

26 69. In addition to the above wrongful conduct, Black Knight attempted to use
27 its market power to force PennyMac into surrendering its independently developed
28 products and intellectual property, and to pay a significant multimillion-dollar

1 penalty. In October 2018, for example, Black Knight forwarded a threatening legal
2 memorandum that claimed PennyMac had breached the parties' contract, and
3 claimed ownership over PennyMac's software. Later, starting no later than April
4 2019, Black Knight repeatedly demanded that PennyMac: (i) pay a minimum of
5 \$100,000,000 (substantially without the benefit of products and services); (ii) pay
6 materially more for existing products than what is paid by its other comparable
7 customers; and (iii) surrender to thinly disguised "catch and kill" provisions that
8 would prevent PennyMac from monetizing its investment in SSE and the associated
9 PM Modules. When PennyMac refused Black Knight's demands, Black Knight
10 refused to renew, on commercially reasonable terms, certain products and services
11 independent of MSP that PennyMac wished to continue licensing.

12 70. Black Knight's actions were undertaken willfully and for the purposes of
13 illegally restraining trade, unfairly competing, and monopolizing the Mortgage
14 Servicing Platform Market.

15 71. PennyMac is not alone in alleging anti-competitive behavior—such as by
16 forcing purchasers to pay extraordinarily high prices and fees for an
17 underperforming and antiquated product—as a direct result of Black Knight's
18 monopoly in the Mortgage Servicing Platform Market.

19 72. As recently as September 6, 2019, USFN—a not-for-profit, national
20 association of mortgage banking law firms, trustee companies, and associated
21 vendor members—accused Black Knight's BKST unit of forcing excess price
22 increases on member law firms, all of whom are required to use Black Knight in
23 order to do business with mortgage servicers who use MSP. Indeed, writes USFN,
24 "[t]he increase *appears to have been leveraged* based on the *secure monopoly* that
25 BKST has extracted in this space." A copy of the letter is attached as **Exhibit A**
26 (emphasis added).

27 73. As PennyMac alleges here, USFN points out that the number of servicers
28 contracted to use Black Knight's MSP technology has risen over the years to "an

1 overwhelming majority,” and that the market is no longer competitive such that
2 Black Knight now has a “near pure monopoly.”

3 74. USFN further claims that its member firms are required to use Black
4 Knight, and to pay licensing fees, in order to receive any referrals. Thus, USFN
5 alleges that its members’ relationship “is not bargained for” in that Black Knight
6 unilaterally decides the amount USFN member firms will pay, when the member
7 firms will pay, and how much fees should be increased on a yearly basis for an
8 antiquated product that fails to include numerous critical features.

9 75. USFN correctly notes that market power is “the ability to raise prices
10 above those that would be charged in a competitive market,” including “the power
11 to control prices or exclude competition,” and alleges that Black Knight is “moving
12 further and further into the latter realm with their unsupported fee increases in a
13 down market.”

14 76. Much like the USFN allegations, Black Knight’s actions are
15 transparently monopolistic, and its conduct toward PennyMac is further designed to
16 and does stifle competition and innovation. Black Knight should be enjoined from
17 continuing with its illegal business practices, and this action seeks to enjoin such
18 behavior. In particular, PennyMac seeks an injunction enjoining Black Knight
19 from: (i) employing practices that effectively require licensees of its
20 LendingSpace[®] and LoanSphere[®] products to refrain from developing, purchasing,
21 licensing, or using other mortgage servicing platforms, and (ii) continuing its
22 anticompetitive practices, as more fully set forth above, that have increased
23 costs and prevented competitors from gaining meaningful access to the market,
24 along with any and all other equitable relief available under applicable law that the
25 Court sees fit to award.

26 THE RELEVANT MARKETS

27 77. For purposes of this action, the Relevant Markets are: (i) the Mortgage
28 Servicing Platform Market and (ii) the Platform Software Applications Market

1 78. The Mortgage Servicing Platform Market, as that phrase is used
2 herein, is the market for mortgage servicing system solutions that support domestic
3 residential mortgage servicers in the tracking and storage of loan data and
4 transactions in that servicer's portfolio, including but not limited to tracking and
5 accounting for mortgage payments, facilitating oral and written communications
6 with customers, and managing default servicing processes (*e.g.*, loss mitigation,
7 bankruptcy, and foreclosure). Industry participants, including Black Knight,
8 recognize the Mortgage Servicing Platform Market as a distinct sphere of
9 commercial operation. *See, e.g.*, Black Knight's 2018 Form 10-K, at 28 (describing
10 market, market size, and Black Knight market share).

11 79. The Platform Software Applications Market, as that phrase is used
12 herein, is defined as the market for the software applications that support the
13 Mortgage Servicing Platform Market, including customized applications that
14 enhance productivity through improved interface with customers' systems and that
15 address specific needs in loan servicing, including with respect to boarding of
16 loans, customer communications, defaults, foreclosures, bankruptcies, and post-
17 foreclosure events.

18 80. The relevant geographic market for both the Mortgage Servicing
19 Platform Market and the Platform Software Applications Market is the United
20 States, including California.

21 81. According to Black Knight's 2018 Form 10-K, its share of the first-
22 lien Mortgage Servicing Platform Market is over 62%, and over 53% of the overall
23 market, inclusive of second lien obligations. *Id.* at 28. In sheer numbers, Black
24 Knight's share of the market is immense in that, as of the end of 2018, it was
25 servicing 32.1 million of the 51.8 million domestic residential first-lien mortgages,
26 and 34.6 million of the 65.2 million total residential mortgages in the United States.
27 *Id.*

28 82. On information and belief, Black Knight's share of the Platform

1 Software Applications Market continues to be substantial because Black Knight,
2 among other things, makes a concerted effort to convert, and has converted, many
3 of its most significant customers into so-called “enterprise clients,” *i.e.*, customers
4 that purchase not just MSP, but also the suite of LoanSphere[®] Products.

5 83. The barriers to enter the Relevant Markets are high and include, in
6 addition to the anticompetitive conduct of Black Knight as described herein, (i) a
7 limited number of large customers that can afford to develop and maintain a
8 mortgage servicing system; (ii) the inability of many Black Knight customers to
9 change platforms in light of the significant regulatory requirements, technological
10 and financial investment required; (iii) Black Knight’s use of long-term, bundled
11 pricing arrangements that condition the continued sale and use of MSP and its other
12 product offerings on its customers’ written commitment not to develop, purchase,
13 license, or use other Relevant Markets products, either independently or from/with
14 other companies, thereby excluding others from entering those markets;
15 (iv) customer demand for integrated proprietary data and analytics; (v) Black
16 Knight’s economies of scale (*e.g.*, its ability to add incremental clients to its
17 existing generic platform with limited incremental cost); and (vi) the complexity of
18 industry and regulatory requirements.

19 84. Black Knight and its predecessors have long recognized and even
20 *boasted* of the “barriers to entry” in the Relevant Markets. For example, in May
21 2008, Black Knight’s FIS predecessor touted to potential investors, in documents
22 filed with the U.S. Securities and Exchange Commission, the “barriers to entry”
23 into the Relevant Markets, including that its mortgage servicing software was
24 “difficult to replace.”

25 85. Today, Black Knight likewise readily acknowledges (and, in fact,
26 takes full advantage of) these conditions to the detriment of the market. In its 2018
27 Form 10-K, Black Knight expressly states that switching from one vendor of
28 mortgage processing services to a new vendor is “a significant undertaking,” and

1 that customers “often resist change” due to fears of potential disadvantages,
2 including increased costs and business disruption. *Id.* at 12.

3 86. Black Knight likewise expressly views *its own customers*, e.g.
4 PennyMac, as competitors in the Relevant Markets. For example, Black Knight’s
5 2018 Form 10-K states:

6 With respect to our Software Solutions segment, we
7 **compete with our clients’ internal technology**
8 **departments...**

9 *Id.* at 7 (emphasis added). And Black Knight likewise admits that the in-house
10 development capabilities of *potential* clients threaten the company’s business
11 model:

12 [B]ecause many of our larger potential clients have
13 historically developed their key processing applications
14 in-house and therefore view their system requirements
15 from a make-versus-buy perspective, **we often compete**
16 **against our potential clients’ in-house capabilities.**

17 *Id.* at 12 (emphasis added).

18 87. Black Knight public filings further admit to the company’s hyper-
19 aggressive, anticompetitive approach to intimidate customers if they dare to
20 develop their own applications in lieu of purchasing those applications from Black
21 Knight. By way of example, but not by way of limitation, as set forth in Black
22 Knight’s 2018 Form 10-K:

23 **We rely on a combination of contractual restrictions,**
24 **internal security practices and copyright and trade secret**
25 **laws to establish and protect our software, technology,**
26 **data and expertise....**

27 *Id.* at 7 (emphasis added). With respect to such restrictions, Black Knight imposes
28 “nondisclosure and other contractual restrictions on copying, distribution and
creation of derivative products” because the failure to do so “could have a material
adverse effect on [Black Knight’s] business, financial condition and results of
operations.” *Id.* at 15.

1 88. Black Knight's predatory and anticompetitive conduct described above
2 impedes the ability of Black Knight's customers to develop, purchase, or license
3 other mortgage servicing platform and related products, either independently or
4 from/with other companies, and knowingly creates impermissible barriers to entry
5 for actual or potential competitors in the Relevant Markets. The immediate result is
6 Black Knight is free to continue to impose supra-competitive pricing on its
7 customers, such as PennyMac, which in turn results in increased consumer costs.

8 **WHY INJUNCTIVE RELIEF IS REQUIRED**

9 89. In the absence of injunctive relief, PennyMac, other Black Knight
10 customers and potential competitors will continue to pay far higher costs due to (i)
11 the absence of competition in the Mortgage Servicing Platform Market, and (ii) the
12 reduction of competition in the Platform Software Applications Market. Both
13 Black Knight's customers and the public consumers will be deprived of the benefits
14 of competition during the pendency of this action. Relief at the conclusion of this
15 case cannot remedy the harm done to end users and to consumers during the
16 interim.

17 90. In addition, the damage to competitors and competition during the
18 pendency of this case that would occur in the absence of preliminary relief cannot
19 practically be reversed later.

20 91. As a result of Black Knight's anticompetitive conduct, its share of the
21 Platform Software Applications Market has continued to grow. In the absence of
22 injunctive relief, Black Knight's share of that market will grow substantially as a
23 result, among other things, of Black Knight's tying of its related software
24 applications to MSP (which is itself a barrier to entry into the market) and other
25 anticompetitive practices as alleged in this Complaint.

26 92. Black Knight's competitors will be effectively foreclosed from
27 important opportunities to supply alternative products to customers in the Platform
28 Software Applications Market so long as the tie-in and Black Knight's other

1 exclusionary practices continue. Particularly because of Black Knight's
2 monopolistic control of the Mortgage Servicing Platform Market, the significant
3 increase in Black Knight's share of the Platform Software Applications Market that
4 will result in the absence of preliminary relief will tip the market in Black Knight's
5 favor and accelerate its dominance and competition's demise.

6 93. In addition, the barriers that exist to the entry of new competitors or
7 the expansion of smaller existing competitors mean that dominance once achieved
8 cannot readily be reversed.

9 94. In the absence of injunctive relief, the increase in Black Knight's
10 position that will result from its continuing illegal conduct will so entrench it (and
11 so weaken its competitors) that the cost of reversing Black Knight's imminent
12 domination of the Platform Software Applications Market could be prohibitive.
13 The purpose and effect of Black Knight's conduct with respect to the Relevant
14 Markets have been, and unless restrained, will be:

15 A. to preclude competition on the merits between Black Knight's MSP
16 System and LoanSphere[®] Products, on the one hand, and other servicing platforms
17 and related applications;

18 B. to preclude potential competition in the Relevant Markets;

19 C. to create or extend Black Knight's monopoly power in the Relevant
20 Markets; and

21 D. to unfairly maintain Black Knight's Mortgage Servicing Platform
22 Market monopoly.

23 **COUNT ONE**

24 **Unlawful Monopolization**
25 **in Violation of Section 2 of the Sherman Act (15 U.S.C. § 2)**

26 (Against All Defendants)

27 95. PennyMac realleges and incorporates by reference the foregoing
28 paragraphs of this Complaint as if fully set forth herein.

1 96. Black Knight's actions as described above and herein constitute
2 unlawful monopolization of the Mortgage Servicing Platform Market.

3 97. The provision of mortgage servicing platforms constitutes a relevant
4 product market, which Black Knight controls in the relevant geographic market
5 under the antitrust laws.

6 98. As described above, Black Knight does intentionally and unlawfully
7 (i) engage in predatory and anticompetitive conduct, (ii) exercise monopoly power
8 in the relevant Mortgage Servicing Platform Market, and (iii) possess the ability to
9 affect price, output or entry into said market, and has done so in the past. In fact,
10 Black Knight's exclusion of PennyMac and/or other actual or perceived
11 competitors from the Relevant Markets did affect or was intended to affect the price
12 or supply of goods or the entry of competitors into said market.

13 99. Black Knight's actions are irrational but for their anticompetitive
14 effect, and serve no rational, procompetitive purpose.

15 100. Black Knight could not have acquired or maintained its monopoly
16 power in the Mortgage Servicing Platform Market but for its anticompetitive
17 conduct, including by refusing to deal in good faith and by engaging in attempted
18 tying, bundling, and lock-in arrangements and other predatory and anticompetitive
19 acts alleged herein. Thus, its monopolization is not due to growth or development
20 as a consequence of a superior product, business acumen, or historic accident.
21 Rather, Black Knight's dominant market position is the product of its predatory and
22 anticompetitive conduct as described in this Complaint.

23 101. Black Knight has in fact harmed competition and, if allowed to
24 continue its unlawful actions, will further harm competition in the Relevant
25 Markets.

26 102. PennyMac has suffered antitrust injury as a proximate result of Black
27 Knight's unlawful and anticompetitive acts as alleged herein, which have stifled
28 competition in the Relevant Markets, and have threatened PennyMac's

1 implementation of its SSE system, including its ability to negotiate with other
2 companies to provide software supporting SSE. Among other past injuries,
3 PennyMac was compelled to purchase Black Knight's products, many of which it
4 did not need or use, and it paid supra-competitive prices for such products than it
5 otherwise would have but for Black Knight's efforts to stifle competition in the
6 marketplace and despite PennyMac's independent development of its own
7 proprietary products. Each of the injuries suffered by PennyMac is of the type the
8 antitrust laws were intended to prevent, and each flows from Black Knight's
9 unlawful conduct. Such conduct is inherently and manifestly anticompetitive and
10 has an injurious effect on competition.

11 103. Unless Black Knight's wrongful conduct is enjoined, PennyMac has
12 been and will continue to be damaged by Black Knight's anticompetitive conduct.
13 For violation of the Sherman Act, PennyMac is entitled to equitable remedies under
14 Section 16 of the Clayton Act, 15 U.S.C. § 26, and to the fullest extent otherwise
15 available under applicable law. In particular, but not by way of limitation,
16 PennyMac seeks an injunction against further wrongful acts of Black Knight,
17 whose conduct is continuing. Accordingly, PennyMac seeks an injunction
18 prohibiting Black Knight from continuing the anticompetitive practices described
19 above, along with any and all other equitable relief available under applicable law
20 that the Court sees fit to award.

21 104. As a result of these Sherman Act violations, PennyMac is further
22 entitled to damages and other monetary relief, including but not limited to treble
23 damages and reasonable attorneys' fees and costs to which PennyMac is
24 automatically entitled under Section 4 of the Clayton Act, 15 U.S.C. § 15, and to
25 the fullest extent available under other applicable law.

26 **COUNT TWO**
27 **Unlawful Attempted Monopolization**
28 **in Violation of Section 2 of the Sherman Act (15 U.S.C. § 2)**
(Against All Defendants)

1 105. PennyMac realleges and incorporates by reference paragraphs 1-94 of
2 this Complaint as if fully set forth herein.

3 106. In the alternative, Black Knight has unlawfully attempted to
4 monopolize the Relevant Markets.

5 107. Black Knight has intentionally and unlawfully: (i) engaged in
6 predatory and anticompetitive conduct; (ii) attempted to acquire monopoly power in
7 the Relevant Markets; and (iii) attempted to affect price, output, or entry into said
8 markets. In fact, Black Knight's attempted exclusion of PennyMac and/or other
9 actual or perceived competitors from the Relevant Markets is intended to affect,
10 adversely, the price and supply of goods or the entry of competitors into said
11 market.

12 108. Black Knight's actions are irrational but for their anticompetitive
13 effect; they likewise serve no rational, procompetitive purpose.

14 109. By refusing to deal in good faith with PennyMac, by creating various
15 barriers to entry, including by attempting or engaging in tying, bundling, and lock-
16 in arrangements and other predatory and anticompetitive acts as alleged herein,
17 Black Knight has unlawfully attempted to acquire monopoly power in the Relevant
18 Markets, in violation of Section 2 of the Sherman Act, 15 U.S.C. § 2.

19 110. Because of Black Knight's unilateral ability to exclude competitors
20 and engage in tying, bundling, and lock-in arrangements, among other predatory
21 conduct, there is a dangerous probability that Black Knight will be able to leverage
22 its position to gain and maintain monopoly power in one or both of the Relevant
23 Markets.

24 111. Black Knight has acted with the specific intent of monopolizing the
25 Relevant Markets. Black Knight's attempted monopolization has injured and will
26 continue to injure competition in each of the Relevant Markets.

27 112. PennyMac has suffered antitrust injury as a proximate result of Black
28 Knight's unlawful and anticompetitive acts as alleged herein, which actions have

1 stifled competition in the Relevant Markets, and have further threatened
2 PennyMac's ability to liberate itself from Black Knight's clutches by replacing
3 MSP and other LoanSphere® Products with SSE. Among other injuries,
4 PennyMac has in the past been compelled to purchase Black Knight's products, and
5 it paid a supra-competitive price for such products than it otherwise would have
6 but for Black Knight's efforts to stifle competition in the marketplace and despite
7 PennyMac's independent development of its own proprietary products. Each of the
8 injuries suffered by PennyMac is of the type the antitrust laws were intended to
9 prevent, and each flows from Black Knight's unlawful conduct. Such conduct is
10 inherently and manifestly anticompetitive and has an injurious effect on
11 competition.

12 113. Unless Black Knight's wrongful conduct is enjoined, PennyMac and
13 similarly situated customers have been and will continue to be damaged by Black
14 Knight's anticompetitive conduct. As a result of its Sherman Act violations,
15 PennyMac is entitled to equitable remedies, including under Section 16 of the
16 Clayton Act, 15 U.S.C. § 26, and to the fullest extent otherwise available under
17 applicable law. In particular, but not by way of limitation, PennyMac seeks an
18 injunction against further wrongful acts of Black Knight, whose conduct is
19 continuing. Accordingly, PennyMac seeks an injunction prohibiting Black Knight
20 from continuing its anticompetitive practices, along with any and all other equitable
21 relief available under applicable law that the Court sees fit to award.

22 114. As a result of these Sherman Act violations, PennyMac is further
23 entitled to damages and other monetary relief, including but not limited to treble
24 damages and reasonable attorneys' fees and costs to which PennyMac is
25 automatically entitled under Section 4 of the Clayton Act, 15 U.S.C. § 15, and to
26 the fullest extent available under other applicable law.

27
28 **COUNT THREE**

1 **Violation of the California Cartwright Act**
2 **(Cal. Bus. & Prof. Code §§ 16720 *et seq.*)**

3 (Against All Defendants)

4 115. PennyMac realleges and incorporates by reference the foregoing
5 paragraphs of this Complaint as if fully set forth herein.

6 116. PennyMac is a “person” within the meaning of the Cartwright Act,
7 Cal. Bus. & Prof. Code § 16720.

8 117. Black Knight has acted with intent and to create or carry out
9 restrictions in trade or commerce through its various unfair, predatory,
10 anticompetitive acts and other monopolistic practices intended to substantially
11 lessen, restrict, or prevent competition and to monopolize a specifically defined
12 market, namely the Mortgage Servicing Platform Market.

13 118. Considering its own clients as its most significant potential
14 competitors with the ability to create competing (indeed, superior) mortgage
15 servicing platforms and competing software applications that could render its
16 platform and other products and services obsolete, Black Knight seeks to restrict
17 trade through willful predatory and exclusory conduct including, among other
18 things, onerous and unconscionable conditions and restrictions on, and unlawfully
19 refusing to otherwise deal with, its customers, including PennyMac, in order to
20 maintain or attempt to maintain its monopoly position.

21 119. Black Knight’s actions as described above thus constitute an
22 unreasonable restraint of trade or commerce throughout California, as well as the
23 United States, in violation of the California Cartwright Act, Cal. Bus. & Prof. Code
24 §§ 16720 *et seq.*

25 120. Black Knight has in fact harmed competition and, if allowed to
26 continue its unlawful actions, will further harm competition in the Relevant
27 Markets.

28 121. PennyMac has suffered injury as a direct and proximate result of Black

1 Knight's unlawful acts and conduct as alleged herein, whether actual or attempted,
2 which have stifled competition in the marketplace by other competitors of Black
3 Knight, and have further stifled PennyMac's own ability to compete in the
4 marketplace. Among other injuries, PennyMac has paid a higher price for Black
5 Knight's products, including "bundled" services it was required to purchase but did
6 not need or use, than it otherwise would have but for Black Knight's efforts to stifle
7 competition in the marketplace, despite PennyMac's independent development of
8 competing proprietary products. Black Knight has also attempted to further stifle or
9 prevent PennyMac's development of its proprietary software by, among other
10 things, (i) claiming ownership of the software and related intellectual property
11 independently developed by PennyMac, (ii) refusing to deal in good faith with
12 PennyMac as described above, and (iii) selling its products without unreasonable,
13 anticompetitive restrictions and conditions. Each of the injuries suffered by
14 PennyMac is of the type the antitrust laws were intended to prevent, and each flows
15 from Black Knight's unlawful conduct.

16 122. PennyMac has been and will continue to be damaged by Black
17 Knight's violations.

18 123. PennyMac seeks recovery of its damages according to proof, which
19 damages shall be automatically trebled pursuant to the Cartwright Act, Bus. & Prof.
20 Code § 16750(a).

21 124. PennyMac also seeks and is entitled to equitable remedies under the
22 Cartwright Act, specifically Cal. Bus. & Prof. Code § 16750(a), and to the fullest
23 extent otherwise available under other applicable law. In particular, but not by way
24 of limitation, PennyMac seeks injunctive relief prohibiting Black Knight from
25 continuing its other anticompetitive practices as identified above, along with any
26 and all other equitable relief available under applicable law that the Court sees fit to
27 award.

28 125. PennyMac is entitled to reasonable attorneys' fees and its costs of suit

1 pursuant to the Cartwright Act, Bus. & Prof. Code § 16750(a).

2 **COUNT FOUR**

3 **Violation of California Unfair Competition Law**
4 **(Bus. & Prof. Code §§ 17200 *et seq.*)**

5 (Against All Defendants)

6 126. PennyMac realleges and incorporates by reference the foregoing
7 paragraphs of this Complaint as if fully set forth herein.

8 127. Under California’s Unfair Competition Law, set forth in California
9 Business & Professions Code §§ 17200 *et seq.*, unfair competition includes any
10 “unlawful, unfair or fraudulent business act or practice.”

11 128. Black Knight’s wrongful conduct, anticompetitive behavior, and bad
12 faith as alleged above constitute unlawful and unfair business acts and practices.
13 Black Knight’s conduct – including its restrictions on trade and commerce;
14 attempted or actual tying, bundling, and lock-in arrangements; and other
15 monopolistic and anticompetitive practices – is unfair insofar as it threatens an
16 incipient violation of the antitrust laws, including Section 2 of the Sherman Act and
17 the Cartwright Act, as alleged above and below. Further, Black Knight’s conduct –
18 including its restrictions on trade and commerce; tying, bundling, and lock-in
19 arrangements; refusal to deal in good faith with PennyMac; and other monopolistic
20 and anticompetitive acts and practices, whether actual or attempted – unfairly
21 violates the policy and spirit of those laws because the effect of such conduct is
22 comparable to and the same as a violation of law, and further significantly threatens
23 or harms competition. This conduct unfairly keeps Black Knight customers, such as
24 PennyMac, beholden to Black Knight and restricts their ability to compete with
25 Black Knight.

26 129. Black Knight’s business acts and practices as set forth above are
27 likewise unlawful in that they are in contravention of, among other laws and
28 statutes, the Sherman Act (15 U.S.C. § 2) and Cartwright Act (Bus. & Prof. Code

1 §§ 16720 *et seq.*)

2 130. Accordingly, Black Knight's actions violate the California Unfair
3 Competition Law's proscription against engaging in unlawful and unfair business
4 practices, and have proximately caused injury to PennyMac, as described above.

5 131. As a result of Black Knight's unlawful and unfair business practices,
6 PennyMac is entitled to restitution in an amount to be proved at trial.

7 **COUNT FIVE**

8 **Common Law Unfair Competition**

9 (Against All Defendants)

10 132. PennyMac realleges and incorporates by reference the foregoing
11 paragraphs of this Complaint as if fully set forth herein.

12 133. Black Knight's wrongful conduct alleged herein also constitutes a
13 violation of common law unfair competition under California law.

14 134. PennyMac has suffered harm as a direct and proximate cause of Black
15 Knight's violation of common law unfair competition, as described herein.

16 135. PennyMac seeks damages according to proof in order to redress the
17 harm caused.

18 **REQUEST FOR RELIEF**

19 WHEREFORE, PennyMac requests that the Court award or grant the
20 following:

21 A. Judgment that Black Knight has violated the Sherman Act (15 U.S.C.
22 § 2) and the California Cartwright Act (Cal. Bus. & Prof. Code §§ 16720 *et seq.*);

23 B. Judgment that Black Knight has engaged in unfair and/or unlawful
24 competition, in violation of California Business & Professions Code §§ 17200 *et*
25 *seq.* and California's common law of unfair competition;

26 C. An Order, including but not limited to under Section 16 of the Clayton
27 Act, 15 U.S.C. § 26, preliminarily and permanently restraining and enjoining Black
28 Knight from continuing the unlawful, unfair, and anticompetitive activities alleged

1 herein. In particular, PennyMac seeks an injunction enjoining Black Knight from
2 (i) employing practices that effectively require licensees of its LendingSpace® and
3 LoanSphere® products to refrain from developing, purchasing, licensing, or using
4 other mortgage servicing or other platforms; and (ii) continuing its anticompetitive
5 practices, as more fully set forth above, that have increased costs and prevented
6 competitors from gaining meaningful access to the market, along with any and all
7 other equitable relief available under applicable law that the Court sees fit to award;

8 D. An award of damages according to proof, and that such damages be
9 automatically trebled as required by the Clayton Act (15 U.S.C. § 15) and
10 California Cartwright Act (Cal. Bus. & Prof. Code § 16750(a)) in an amount to be
11 determined at trial and that cannot now be adequately quantified before relevant
12 discovery;

13 E. Punitive damages;

14 F. An Order for restitution in an amount to be proved at trial;

15 G. An award of reasonable attorneys’ fees and costs of suit pursuant to
16 Sections 4 and 16 of the Clayton Act (15 U.S.C. §§ 15 and 26) and California
17 Cartwright Act (Bus. & Prof. Code § 16750(a)); and

18 H. Any further relief that the Court deems just and proper.

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Dated: November 6, 2019

MANATT, PHELPS & PHILLIPS, LLP

By: /s/ Barry W. Lee
Barry W. Lee
One of the Attorneys for Plaintiff
PENNYMAC LOAN SERVICES, LLC

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DEMAND FOR JURY TRIAL

Pursuant to Federal Rule of Civil Procedure 38(b) and Local Rule 38-1 of the Central District of California, plaintiff, PennyMac Loan Services LLC, hereby demands a trial by jury on all issues triable to a jury in this action.

Dated: November 6, 2019 MANATT, PHELPS & PHILLIPS, LLP

By: /s/ Barry W. Lee
Barry W. Lee
One of the Attorneys for Plaintiff
PENNYMAC LOAN SERVICES, LLC

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